

SECTION 1: Identification of the substance/mixture and of the company/undertaking

1.1. Product identifier

Product form	:	Mixture
Product name	:	D-Scale Rapid
Product code	:	CDSDESC000
Type of product	:	Detergent

1.2. Relevant identified uses of the substance or mixture and uses advised against

Relevant identified uses

Main use category	:	Industrial use, Professional use
Use of the substance/mixture	:	Descaling agent

1.3. Details of the supplier of the safety data sheet

The Industrial Maintenance Group
 Unit M, Riverside Industrial Estate
 Fazeley, Tamworth
 B78 3RW, Staffordshire
 T 01827 283 322
sales@img-limited.co.uk, www.img-limited.co.uk

1.4. Emergency telephone number

Emergency number	:	01827 283 322
------------------	---	---------------

SECTION 2: Hazards identification

2.1. Classification of the substance or mixture

Classification according to Regulation (EC) No. 1272/2008 [CLP]

Skin corrosion/irritation, Category 1	H314
Serious eye damage/eye irritation, Category 1	H318

Full text of H- and EUH-statements: see section 16

Adverse physicochemical, human health and environmental effects

Causes severe skin burns and eye damage. Causes serious eye damage.

2.2. Label elements

Labelling according to Regulation (EC) No. 1272/2008 [CLP]

Hazard pictograms (CLP)



GHS05

Signal word (CLP)	:	Danger
Hazard statements (CLP)	:	H314 - Causes severe skin burns and eye damage.
Precautionary statements (CLP)	:	P280 - Wear eye protection, face protection, protective clothing, protective gloves. P301+P330+P331+P310 - IF SWALLOWED: rinse mouth. Do NOT induce vomiting. Immediately call a POISON CENTER or doctor.
	:	P303+P361+P353+P310 - IF ON SKIN (or hair): Take off immediately all contaminated clothing. Rinse skin with water/shower. Immediately call a POISON CENTER or doctor.
	:	P305+P351+P338+P310 - IF IN EYES: Rinse cautiously with water for several minutes. Remove contact lenses, if present and easy to do. Continue rinsing. Immediately call a POISON CENTER or doctor.
	:	P321 - Specific treatment (see supplemental first aid instruction on this label).

D-Scale Rapid

Safety Data Sheet

according to the REACH Regulation (EC) 1907/2006 amended by Regulation (EU) 2020/878

2.3. Other hazards

Contains no PBT and/or vPvB substances $\geq 0.1\%$ assessed in accordance with REACH Annex XIII

The mixture does not contain substance(s) included in the list established in accordance with Article 59(1) of REACH for having endocrine disrupting properties, or substance(s) are not identified as having endocrine disrupting properties in accordance with the criteria set out in Commission Delegated Regulation (EU) 2017/2100 or Commission Regulation (EU) 2018/605 at a concentration equal to or greater than 0,1 %

SECTION 3: Composition/information on ingredients

3.2. Mixtures

Name	Product identifier	%	Classification according to Regulation (EC) No. 1272/2008 [CLP]
nitric acid ...% [C \leq 70 %]	CAS-No.: 7697-37-2 EC-No.: 231-714-2 EC Index-No.: 007-030-00-3	$\geq 30 - < 50$	Ox. Liq. 3, H272 Acute Tox. 3 (Inhalation:vapour), H331 Skin Corr. 1A, H314
phosphoric acid ... %, orthophosphoric acid ... %	CAS-No.: 7664-38-2 EC-No.: 231-633-2 EC Index-No.: 015-011-00-6	$\geq 1 - < 5$	Skin Corr. 1B, H314

Specific concentration limits:

Name	Product identifier	Specific concentration limits (%)
nitric acid ...% [C \leq 70 %]	CAS-No.: 7697-37-2 EC-No.: 231-714-2 EC Index-No.: 007-030-00-3	(5 \leq C $<$ 20) Skin Corr. 1B; H314 (20 \leq C \leq 100) Skin Corr. 1A; H314 (65 \leq C \leq 100) Ox. Liq. 3; H272
phosphoric acid ... %, orthophosphoric acid ... %	CAS-No.: 7664-38-2 EC-No.: 231-633-2 EC Index-No.: 015-011-00-6	(10 \leq C $<$ 25) Skin Irrit. 2; H315 (10 \leq C $<$ 25) Eye Irrit. 2; H319 (25 \leq C \leq 100) Skin Corr. 1B; H314

Full text of H- and EUH-statements: see section 16

SECTION 4: First aid measures

4.1. Description of first aid measures

First-aid measures general	: Never give anything by mouth to an unconscious person. Remove all contaminated clothing and footwear. Call a physician immediately.
First-aid measures after inhalation	: Remove person to fresh air and keep comfortable for breathing. Get medical advice/attention.
First-aid measures after skin contact	: Rinse skin with water/shower. Take off immediately all contaminated clothing. Call a physician immediately.
First-aid measures after eye contact	: Rinse cautiously with water for several minutes. Remove contact lenses, if present and easy to do. Continue rinsing. Call a physician immediately.
First-aid measures after ingestion	: Rinse mouth. Do not induce vomiting. Call a physician immediately.
First-aid measures for first aider	: First aid workers will be equipped with suitable personal protective equipment.

4.2. Most important symptoms and effects, both acute and delayed

Symptoms/effects after inhalation	: Although no appropriate human or animal health effects data are known to exist, this material is expected to be an inhalation hazard.
Symptoms/effects after skin contact	: Burns.
Symptoms/effects after eye contact	: Serious damage to eyes.
Symptoms/effects after ingestion	: Burns.

4.3. Indication of any immediate medical attention and special treatment needed

Treat symptomatically.

D-Scale Rapid

Safety Data Sheet

according to the REACH Regulation (EC) 1907/2006 amended by Regulation (EU) 2020/878

SECTION 5: Firefighting measures

5.1. Extinguishing media

Suitable extinguishing media : Water spray. Dry powder. Foam. Carbon dioxide.
Unsuitable extinguishing media : Not applicable.

5.2. Special hazards arising from the substance or mixture

Fire hazard : No fire hazard.
Explosion hazard : No direct explosion hazard.
Hazardous decomposition products in case of fire : Toxic fumes may be released.

5.3. Advice for firefighters

Firefighting instructions : Fight fire from safe distance and protected location. Do not enter fire area without proper protective equipment, including respiratory protection.
Protection during firefighting : Do not attempt to take action without suitable protective equipment. Self-contained breathing apparatus. Complete protective clothing.

SECTION 6: Accidental release measures

6.1. Personal precautions, protective equipment and emergency procedures

General measures : Evacuate area. Mark out the contaminated area with signs and prevent access to unauthorized personnel. Wear personal protective equipment. Stop leak if safe to do so. Notify authorities if product enters sewers or public waters. Absorb spillage to prevent material damage.

For non-emergency personnel

Protective equipment : Wear recommended personal protective equipment.
Emergency procedures : Ventilate spillage area. Avoid contact with skin and eyes. Do not breathe dust/fume/gas/mist/vapours/spray.

For emergency responders

Protective equipment : Do not attempt to take action without suitable protective equipment. For further information refer to section 8: "Exposure controls/personal protection".
Emergency procedures : Evacuate unnecessary personnel. Stop leak if safe to do so.

6.2. Environmental precautions

Avoid release to the environment.

6.3. Methods and material for containment and cleaning up

For containment : Absorb spilled material with sand or earth. Contain any spills with dikes or absorbents to prevent migration and entry into sewers or streams. Stop leak without risks if possible.
Methods for cleaning up : Take up liquid spill into absorbent material.
Other information : Dispose of materials or solid residues at an authorized site.

6.4. Reference to other sections

For further information refer to section 13.

SECTION 7: Handling and storage

7.1. Precautions for safe handling

Additional hazards when processed : Not expected to present a significant hazard under anticipated conditions of normal use.
Precautions for safe handling : Ensure good ventilation of the work station. Avoid contact with skin and eyes. Do not breathe dust/fume/gas/mist/vapours/spray. Wear personal protective equipment.
Handling temperature : If diluting, add product TO water, NEVER add water to product (to avoid a violent reaction).
Hygiene measures : Wash contaminated clothing before reuse. Do not eat, drink or smoke when using this product. Always wash hands after handling the product.

D-Scale Rapid

Safety Data Sheet

according to the REACH Regulation (EC) 1907/2006 amended by Regulation (EU) 2020/878

7.2. Conditions for safe storage, including any incompatibilities

Technical measures	: Keep in a cool, well-ventilated place away from heat.
Storage conditions	: Keep container tightly closed. Store locked up.
Packaging materials	: Store always product in container of same material as original container.

7.3. Specific end use(s)

No additional information available

SECTION 8: Exposure controls/personal protection

8.1. Control parameters

National occupational exposure and biological limit values

D-Scale Rapid	
United Kingdom - Occupational Exposure Limits	
Local name	Orthophosphoric acid
WEL TWA (OEL TWA)	1 mg/m ³
WEL STEL (OEL STEL)	2 mg/m ³
	1 ppm
Regulatory reference	EH40/2005 (Fourth edition, 2020). HSE

8.2. Exposure controls

Appropriate engineering controls

Appropriate engineering controls:

Ensure good ventilation of the work station.

Personal protection equipment

Personal protective equipment:

Safety glasses. Gloves.

Personal protective equipment symbol(s):



Eye and face protection

Eye protection:

Safety glasses

Skin protection

Skin and body protection:

Chemical resistant apron

Hand protection:

Protective gloves made of PVC, fluorinated or Butyl rubber gloves. Nitrile gloves not suitable.

Other skin protection

Materials for protective clothing:

Wear protective clothing

Respiratory protection

Respiratory protection:

In case of insufficient ventilation, wear suitable respiratory equipment

D-Scale Rapid

Safety Data Sheet

according to the REACH Regulation (EC) 1907/2006 amended by Regulation (EU) 2020/878

Environmental exposure controls

Environmental exposure controls:

Avoid release to the environment.

SECTION 9: Physical and chemical properties

9.1. Information on basic physical and chemical properties

Physical state	: Liquid
Colour	: Colourless.
Odour	: acidic.
Odour threshold	: Not available
Melting point	: Not applicable
Freezing point	: Not available
Boiling point	: Not available
Flammability	: Non flammable.
Lower explosion limit	: Not available
Upper explosion limit	: Not available
Flash point	: Not available
Auto-ignition temperature	: Not available
Decomposition temperature	: Not available
pH	: 1
Viscosity, kinematic	: Not available
Solubility	: Not available
Partition coefficient n-octanol/water (Log Kow)	: Not available
Vapour pressure	: Not available
Vapour pressure at 50°C	: Not available
Density	: Not available
Relative density	: 1.25
Relative vapour density at 20°C	: Not available
Particle characteristics	: Not applicable

9.2. Other information

No additional information available

SECTION 10: Stability and reactivity

10.1. Reactivity

The product is non-reactive under normal conditions of use, storage and transport.

10.2. Chemical stability

Stable under normal conditions.

10.3. Possibility of hazardous reactions

No dangerous reactions known under normal conditions of use.

10.4. Conditions to avoid

Heat.

10.5. Incompatible materials

Strong acids. Strong bases. Metals.

10.6. Hazardous decomposition products

Nitrogen oxides.

D-Scale Rapid

Safety Data Sheet

according to the REACH Regulation (EC) 1907/2006 amended by Regulation (EU) 2020/878

SECTION 11: Toxicological information

11.1. Information on hazard classes as defined in Regulation (EC) No 1272/2008

Acute toxicity (oral)	: Not classified
Acute toxicity (dermal)	: Not classified
Acute toxicity (inhalation)	: Not classified
Skin corrosion/irritation	: Causes severe skin burns. pH: 1
Serious eye damage/irritation	: Causes serious eye damage. pH: 1
Respiratory or skin sensitisation	: Not classified
Germ cell mutagenicity	: Not classified
Carcinogenicity	: Not classified
Reproductive toxicity	: Not classified
STOT-single exposure	: Not classified
STOT-repeated exposure	: Not classified
Aspiration hazard	: Not classified

11.2. Information on other hazards

No additional information available

SECTION 12: Ecological information

12.1. Toxicity

Ecology - general	: Before neutralisation, the product may represent a danger to aquatic organisms.
Hazardous to the aquatic environment, short-term (acute)	: Not classified
Hazardous to the aquatic environment, long-term (chronic)	: Not classified

12.2. Persistence and degradability

D-Scale Rapid	
Persistence and degradability	Not rapidly degradable
phosphoric acid ... %, orthophosphoric acid ... % (7664-38-2)	
Persistence and degradability	Not rapidly degradable
nitric acid ...% [C ≤ 70 %] (7697-37-2)	
Persistence and degradability	Not rapidly degradable

12.3. Bioaccumulative potential

No additional information available

12.4. Mobility in soil

No additional information available

12.5. Results of PBT and vPvB assessment

No additional information available

12.6. Endocrine disrupting properties

No additional information available

D-Scale Rapid

Safety Data Sheet

according to the REACH Regulation (EC) 1907/2006 amended by Regulation (EU) 2020/878

12.7. Other adverse effects

Other adverse effects	: Before neutralisation, the product may represent a danger to aquatic organisms. May cause pH changes in aqueous ecological systems.
Additional information	: Avoid release to the environment.

SECTION 13: Disposal considerations

13.1. Waste treatment methods

Regional waste regulation	: Disposal must be done according to official regulations.
Waste treatment methods	: Dispose of contents/container in accordance with licensed collector's sorting instructions.
Sewage disposal recommendations	: Disposal must be done according to official regulations.
Product/Packaging disposal recommendations	: Disposal must be done according to official regulations.
Additional information	: Do not re-use empty containers.

SECTION 14: Transport information

In accordance with ADR / IMDG / IATA / ADN / RID

ADR	IMDG	IATA	ADN	RID
14.1. UN number or ID number				
UN 3264	UN 3264	UN 3264	UN 3264	UN 3264

14.2. UN proper shipping name

CORROSIVE LIQUID, ACIDIC, INORGANIC, N.O.S. (Contains Nitric acid and Phosphoric Acid)	CORROSIVE LIQUID, ACIDIC, INORGANIC, N.O.S. (Contains Nitric acid and Phosphoric Acid)	Corrosive liquid, acidic, inorganic, n.o.s. (Contains Nitric acid and Phosphoric Acid)	CORROSIVE LIQUID, ACIDIC, INORGANIC, N.O.S. (Contains Nitric acid and Phosphoric Acid)	CORROSIVE LIQUID, ACIDIC, INORGANIC, N.O.S. (Contains Nitric acid and Phosphoric Acid)
--	--	--	--	--

Transport document description

UN 3264 CORROSIVE LIQUID, ACIDIC, INORGANIC, N.O.S. (Contains Nitric acid and Phosphoric Acid), 8, II, (E)	UN 3264 CORROSIVE LIQUID, ACIDIC, INORGANIC, N.O.S. (Contains Nitric acid and Phosphoric Acid), 8, II	UN 3264 Corrosive liquid, acidic, inorganic, n.o.s. (Contains Nitric acid and Phosphoric Acid), 8, II	UN 3264 CORROSIVE LIQUID, ACIDIC, INORGANIC, N.O.S. (Contains Nitric acid and Phosphoric Acid), 8, II	UN 3264 CORROSIVE LIQUID, ACIDIC, INORGANIC, N.O.S. (Contains Nitric acid and Phosphoric Acid), 8, II
--	---	---	---	---

14.3. Transport hazard class(es)

8	8	8	8	8

14.4. Packing group

II	II	II	II	II
----	----	----	----	----

14.5. Environmental hazards

Dangerous for the environment: No	Dangerous for the environment: No Marine pollutant: No EmS-No. (Fire): F-A EmS-No. (Spillage): S-B	Dangerous for the environment: No	Dangerous for the environment: No	Dangerous for the environment: No
-----------------------------------	---	-----------------------------------	-----------------------------------	-----------------------------------

No supplementary information available

D-Scale Rapid

Safety Data Sheet

according to the REACH Regulation (EC) 1907/2006 amended by Regulation (EU) 2020/878

14.6. Special precautions for user

Overland transport

Classification code (ADR)	:	C1
Special provisions (ADR)	:	274
Limited quantities (ADR)	:	1L
Excepted quantities (ADR)	:	E2
Packing instructions (ADR)	:	P001, IBC02
Mixed packing provisions (ADR)	:	MP15
Portable tank and bulk container instructions (ADR)	:	T11
Portable tank and bulk container special provisions (ADR)	:	TP2, TP27
Tank code (ADR)	:	L4BN
Tank special provisions (ADR)	:	TU42
Vehicle for tank carriage	:	AT
Transport category (ADR)	:	2
Hazard identification number (Kemler No.)	:	80
Orange plates	:	
Tunnel restriction code (ADR)	:	E
EAC code	:	2X
APP code	:	B

Transport by sea

Special provisions (IMDG)	:	274
Limited quantities (IMDG)	:	1 L
Excepted quantities (IMDG)	:	E2
Packing instructions (IMDG)	:	P001
IBC packing instructions (IMDG)	:	IBC02
Tank instructions (IMDG)	:	T11
Tank special provisions (IMDG)	:	TP2, TP27
Stowage category (IMDG)	:	B
Stowage and handling (IMDG)	:	SW2
Segregation (IMDG)	:	SGG1, SG36, SG49
Properties and observations (IMDG)	:	Causes burns to skin, eyes and mucous membranes.

Air transport

PCA Excepted quantities (IATA)	:	E2
PCA Limited quantities (IATA)	:	Y840
PCA limited quantity max net quantity (IATA)	:	0.5L
PCA packing instructions (IATA)	:	851
PCA max net quantity (IATA)	:	1L
CAO packing instructions (IATA)	:	855
CAO max net quantity (IATA)	:	30L
Special provisions (IATA)	:	A3, A803
ERG code (IATA)	:	8L

Inland waterway transport

Classification code (ADN)	:	C1
Special provisions (ADN)	:	274
Limited quantities (ADN)	:	1 L
Excepted quantities (ADN)	:	E2
Equipment required (ADN)	:	PP, EP
Number of blue cones/lights (ADN)	:	0

Rail transport

Classification code (RID)	:	C1
Special provisions (RID)	:	274
Limited quantities (RID)	:	1L
Excepted quantities (RID)	:	E2

D-Scale Rapid

Safety Data Sheet

according to the REACH Regulation (EC) 1907/2006 amended by Regulation (EU) 2020/878

Packing instructions (RID)	:	P001, IBC02
Mixed packing provisions (RID)	:	MP15
Portable tank and bulk container instructions (RID)	:	T11
Portable tank and bulk container special provisions (RID)	:	TP2, TP27
Tank codes for RID tanks (RID)	:	L4BN
Special provisions for RID tanks (RID)	:	TU42
Transport category (RID)	:	2
Colis express (express parcels) (RID)	:	CE6
Hazard identification number (RID)	:	80

14.7. Maritime transport in bulk according to IMO instruments

Not applicable

SECTION 15: Regulatory information

15.1. Safety, health and environmental regulations/legislation specific for the substance or mixture

EU-Regulations

REACH Annex XVII (Restriction List)

EU restriction list (REACH Annex XVII)		
Reference code	Applicable on	Entry title or description
3(a)	nitric acid ...% [C ≤ 70 %]	Substances or mixtures fulfilling the criteria for any of the following hazard classes or categories set out in Annex I to Regulation (EC) No 1272/2008: Hazard classes 2.1 to 2.4, 2.6 and 2.7, 2.8 types A and B, 2.9, 2.10, 2.12, 2.13 categories 1 and 2, 2.14 categories 1 and 2, 2.15 types A to F
3(b)	D-Scale Rapid ; phosphoric acid ... %, orthophosphoric acid ... % ; nitric acid ...% [C ≤ 70 %]	Substances or mixtures fulfilling the criteria for any of the following hazard classes or categories set out in Annex I to Regulation (EC) No 1272/2008: Hazard classes 3.1 to 3.6, 3.7 adverse effects on sexual function and fertility or on development, 3.8 effects other than narcotic effects, 3.9 and 3.10

REACH Annex XIV (Authorisation List)

Contains no substance(s) listed on REACH Annex XIV (Authorisation List)

REACH Candidate List (SVHC)

Contains no substance(s) listed on the REACH Candidate List

PIC Regulation (Prior Informed Consent)

Contains no substance(s) listed on the PIC list (Regulation EU 649/2012 concerning the export and import of hazardous chemicals)

POP Regulation (Persistent Organic Pollutants)

Contains no substance(s) listed on the POP list (Regulation EU 2019/1021 on persistent organic pollutants)

Ozone Regulation (1005/2009)

Contains no substance(s) listed on the Ozone Depletion list (Regulation EU 1005/2009 on substances that deplete the ozone layer)

Council Regulation (EC) for the control of dual-use items

Contains no substance subject to the COUNCIL REGULATION (EC) for the control of dual-use items

Detergent Regulation (648/2004)

Explosives Precursors Regulation (2019/1148)

Contains substance(s) listed on the Explosives Precursors list (Regulation EU 2019/1148 on the marketing and use of explosives precursors)

ANNEX I RESTRICTED EXPLOSIVES PRECURSORS

List of substances which are not to be made available to, or introduced, possessed or used by, members of the general public, whether on their own or in mixtures or substances that include those substances, unless the concentration is equal to or lower than the limit values set out in column 2, and for which suspicious transactions and significant disappearances and thefts are to be reported within 24 hours.

D-Scale Rapid

Safety Data Sheet

according to the REACH Regulation (EC) 1907/2006 amended by Regulation (EU) 2020/878

Name	CAS-No.	Limit value	Upper limit value for licensing under Article 5(3)	Combined Nomenclature (CN) code for a separate chemically defined compound meeting the requirements of Note 1 to Chapter 28 or 29 of the CN, respectively	Combined Nomenclature code for mixture without constituents which would determine classification under another CN code
Nitric acid	7697-37-2	3 % w/w	10% w/w	ex 2808 00 00	ex 3824 99 96

Drug Precursors Regulation (273/2004)

Contains no substance(s) listed on the Drug Precursors list (Regulation EC 273/2004 on the manufacture and the placing on market of certain substances used in the illicit manufacture of narcotic drugs and psychotropic substances)

15.2. Chemical safety assessment

No chemical safety assessment has been carried out

SECTION 16: Other information

Abbreviations and acronyms:

ADN	European Agreement concerning the International Carriage of Dangerous Goods by Inland Waterways
ADR	European Agreement concerning the International Carriage of Dangerous Goods by Road
ATE	Acute Toxicity Estimate
BCF	Bioconcentration factor
BLV	Biological limit value
BOD	Biochemical oxygen demand (BOD)
COD	Chemical oxygen demand (COD)
DMEL	Derived Minimal Effect level
DNEL	Derived-No Effect Level
EC-No.	European Community number
EC50	Median effective concentration
EN	European Standard
IARC	International Agency for Research on Cancer
IATA	International Air Transport Association
IMDG	International Maritime Dangerous Goods
LC50	Median lethal concentration
LD50	Median lethal dose
LOAEL	Lowest Observed Adverse Effect Level
NOAEC	No-Observed Adverse Effect Concentration
NOAEL	No-Observed Adverse Effect Level
NOEC	No-Observed Effect Concentration
OECD	Organisation for Economic Co-operation and Development

D-Scale Rapid

Safety Data Sheet

according to the REACH Regulation (EC) 1907/2006 amended by Regulation (EU) 2020/878

Abbreviations and acronyms:	
OEL	Occupational Exposure Limit
PBT	Persistent Bioaccumulative Toxic
PNEC	Predicted No-Effect Concentration
RID	Regulations concerning the International Carriage of Dangerous Goods by Rail
SDS	Safety Data Sheet
STP	Sewage treatment plant
ThOD	Theoretical oxygen demand (ThOD)
TLM	Median Tolerance Limit
VOC	Volatile Organic Compounds
CAS-No.	Chemical Abstract Service number
N.O.S.	Not Otherwise Specified
vPvB	Very Persistent and Very Bioaccumulative
ED	Endocrine disruptor

Full text of H- and EUH-statements:	
Acute Tox. 3 (Inhalation:vapour)	Acute toxicity (inhalation:vapour) Category 3
Eye Irrit. 2	Serious eye damage/eye irritation, Category 2
H272	May intensify fire; oxidiser.
H314	Causes severe skin burns and eye damage.
H315	Causes skin irritation.
H318	Causes serious eye damage.
H319	Causes serious eye irritation.
H331	Toxic if inhaled.
Ox. Liq. 3	Oxidising Liquids, Category 3
Skin Corr. 1A	Skin corrosion/irritation, Category 1, Sub-Category 1A
Skin Corr. 1B	Skin corrosion/irritation, Category 1, Sub-Category 1B
Skin Irrit. 2	Skin corrosion/irritation, Category 2

Safety Data Sheet (SDS), EU

This information is based on our current knowledge and is intended to describe the product for the purposes of health, safety and environmental requirements only. It should not therefore be construed as guaranteeing any specific property of the product.

